



## PAST YOUNG & COMPANY PROJECTS

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**All Saints Catholic Newman Center** Tempe, Arizona  
Management of a \$5.75 million campaign to expand and renovate the facilities on the ASU campus.

*Status:* Campaign achieved goal and center is constructed.

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**All Saints Episcopal Day School** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign.

*Status:* Study completed.

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**Arizona Humane Society** Phoenix, Arizona  
Management of the final phase of a \$14 million campaign to construct and renovate facilities.

*Status:* Campaign completed; *Campus for Compassion* has opened.

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**Arizona Opera** Phoenix, Arizona  
Evaluation of annual giving program.

*Status:* Study completed.

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**Arizona School for the Arts** Phoenix, Arizona  
Counsel for board development and annual giving program, in preparation of a capital development program.

*Status:* Board established and annual giving program in place.

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**Arizona Theatre Company** Phoenix and Tucson, Arizona  
Management of a \$2.9 million major gifts campaign to establish a cash reserve and purchase historic facility in Tucson.

*Status:* Campaign completed.

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**Audubon Arizona** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign to create an educational center on the restored Salt River.

*Status:* Study completed.

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**Beatitudes Campus** Phoenix, Arizona  
Counsel for a \$5 million campaign to support major renovations of campus for senior living.

*Status:* Campaign completed and over goal.

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**Bourgade Catholic High School** Phoenix, Arizona  
Management of a \$5.1 million campaign to fund an expansion of the school's facilities.

*Status:* Campaign completed and over goal.

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**Camp Fire Council of Greater Arizona** Phoenix, Arizona  
Management of a \$3.5 million campaign to renovate camp facilities.

*Status:* Campaign completed and over goal; renovations completed.

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**Catholic Community Foundation, Diocese of Phoenix** Phoenix, Arizona  
Preparation of a proposal to the Virginia G. Piper Charitable Trust to provide funds to finance activities for Catholic young people in Maricopa County.

*Status:* Proposal completed and funds acquired.

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**Child Crisis Center – East Valley** Mesa, Arizona  
Counsel on \$4.5 million campaign to expand and renovate a campus for abused children.

*Status:* Campaign completed and over goal; new campus has opened.

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**ChildHelp USA** Scottsdale, Arizona  
Study to determine readiness to conduct a capital development campaign to build a home for neglected and abused children in Arizona.

*Status:* Study completed.

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**Childsplay** Tempe, Arizona  
Management of a \$3.4 million campaign to enhance the company's performance capacity.

*Status:* Campaign completed and over goal; *Campus for Imagination and Wonder* has opened.

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**Children's Museum of Phoenix** Phoenix, Arizona  
Management of a \$12.3 million campaign to create a museum dedicated to early childhood education in downtown Phoenix.

*Status:* Campaign on schedule; Museum has opened.

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**Christ Lutheran Church**

Phoenix, Arizona

Study to determine readiness to conduct a capital development campaign to construct a new school and other projects.

*Status:* Study is completed.

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**Crossroads**

Phoenix, Arizona

Counsel to a \$1.8 million campaign to purchase residential facilities for recovering alcoholics.

*Status:* Campaign completed and over goal; new facilities have opened.

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**DC Ranch Community Foundation**

Scottsdale, Arizona

Counsel to the new DC Ranch Community Foundation.

*Status:* Planning is completed.

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**Florence Crittenton Services of Arizona**

Phoenix, Arizona

Management of a \$7 million campaign to build new residential educational and counseling facilities.

*Status:* Campaign completed and over goal; new campus has opened.

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**Genesis**

Phoenix, Arizona

Management and counsel of a \$2.5 million capital development campaign for construction and purchase a new full-service campus for high school drop outs.

*Status:* Campaign nearing completion; *Genesis City Campus* has opened.

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**Herberger Theater Center**

Phoenix, Arizona

Study to determine readiness to conduct an endowment campaign.

*Status:* Study completed.

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**Hospice of the Valley & Kivel Campus of Care**

Phoenix, Arizona

Counsel to a \$3.5 million campaign to build and substantially endow a new hospice home.

*Status:* *The Minnie and Armond Sherman Hospice Home* has opened on the Phoenix Campus of Mayo Clinic.

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**ICAN**

Chandler, Arizona

Conducting a capital development study to acquire a new facility to provide guidance and life changing skills for Chandler youth.

*Status:* Study completed

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**John C. Lincoln Health Foundation** Phoenix, Arizona  
Management of a \$3.2 million campaign to endow the Marley House Family Resource Center.

*Status:* Campaign completed and over goal.

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**Maricopa Integrated Health System** Phoenix, Arizona  
Prepared a study and provide capital campaign development recommendations for acquiring philanthropic support for expanding services in Maricopa county.

*Status:* Study and recommendations completed. Campaign underway.

**Mesa Arts Center** Mesa, Arizona  
Counsel to a campaign to provide \$3.7 million in charitable support toward the City of Mesa's new \$94.5 million arts complex.

*Status:* Campaign completed; new facility has opened.

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**Nature Conservancy- Arizona** Phoenix, Arizona  
Counsel to the final stages of the \$20 million *Wild Arizona* campaign.

*Status:* Campaign completed.

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**Notre Dame Preparatory High School** Phoenix, Arizona  
Planned and launched a capital campaign to expand and renovate the school.

*Status:* Campaign completed; school expansion and renovation completed.

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**Phoenix Art Museum** Phoenix, Arizona  
Counsel to a \$23 million campaign for renovation, expansion and endowment.

*Status:* Campaign completed and over goal; construction is completed.

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**Phoenix Theatre Company** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign to construct a new theatre.

*Status:* Study completed.

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**Ronald McDonald House** Phoenix, Arizona  
Management of a \$6.2 million campaign to expand guest facilities for parents of seriously ill children.

*Status:* Campaign completed; two new facilities have opened.

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**St. Joseph's Hospital and Medical Center** Phoenix, Arizona  
Management of a \$31 million campaign to expand and renovate the hospital, including a new tower for the Barrow Neurological Institute.

*Status:* Campaign completed; new Barrow patient tower has opened.

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**St. Paul's Preparatory Academy** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign.

*Status:* Study completed.

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**Scottsdale Cultural Council** Scottsdale, Arizona  
Study to determine readiness to conduct a development campaign to build an endowment.

*Status:* Study completed.

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**Sojourner Center** Phoenix, Arizona  
Management of campaign to raise \$11.8 million to expand campus for victims of domestic violence.

*Status:* Campaign completed; new facilities have opened.

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**The Tesseract School** Paradise Valley, Arizona  
Counsel on a campaign for \$11 million for renovations and to open a new campus at 40<sup>th</sup> Street and Shea.

*Status:* Campaign is on schedule and new campus is open.

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**Valle del Sol** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign to expand social service facilities.

*Status:* Study completed.

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**Valley Big Brothers Big Sisters** Phoenix, Arizona  
Study to determine readiness to conduct a capital development campaign to acquire a facility and build endowment.

*Status:* Study completed.

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**Valley of the Sun YMCA** Phoenix, Arizona  
Management of \$25 million *Step Up for Youth Campaign* to expand YMCA capacity in Arizona.

*Status:* Campaign completed.

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**Valley of the Sun YMCA** Phoenix, Arizona  
Management of \$9.1 million campaign to build a new branch in Maryvale.

*Status:* Campaign completed; new Maryvale Branch has opened.

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**Volunteers for Hospice** Sun City, Arizona  
Counsel on development of an annual giving program.

*Status:* Counsel completed.

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**West Valley Child Crisis Center**

Glendale, Arizona

Management of a \$3.3 million campaign to expand capacity to care for children removed from their homes by Children's Protective Services.

*Status:* Campaign completed and over goal; new facilities have opened.

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**Whispering Hope Ranch**

Phoenix, Arizona

Study to determine readiness to conduct a capital development campaign to build a camp for children with special medical needs.

*Status:* Study completed.

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## CURRENT YOUNG & COMPANY PROJECTS

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**All Saints' Episcopal Church & Day School** Phoenix, Arizona  
Management and counsel in conducting a capital development campaign.

*Status:* Campaign underway.

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**Emerge** Tucson, Arizona  
Develop a strategic action plan to determine its core strategies and long term objectives.

*Status:* Plan of action being developed.

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**Great Hearts Academies** Tempe, Arizona  
Management of a campaign to raise \$7.5 million to open new campuses.

*Status:* Lead gift secured and campaign underway.

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**Maricopa Integrated Health System** Phoenix, Arizona  
Counsel on a program to expand overall philanthropic support.

*Status:* Work is underway.

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**O'Connor House** Paradise Valley, Arizona  
Counsel in creating a business plan for this organization to address public issues.

*Status:* Work is underway.

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**Phoenix Zoo** Phoenix, Arizona  
Provide consulting services for its capital and endowment development campaign.

*Status:* Work is underway.

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**Valley of the Sun United Way** Phoenix, Arizona

Counsel on a \$75 million endowment campaign.

*Status:* Lead gift secured; campaign underway.

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**Valley of the Sun YMCA** Phoenix, Arizona  
Counsel and management of project in Chris Town. Also conducting a study to make recommendations for a capital development campaign for Camp Sky Y and Chauncey Ranch.

*Status:* All projects are on schedule.